

Report on

# **“JOB FAIR–2016”**

Organized by

K.J. Somaiya Institute of Engineering and Information  
Technology Sion, Mumbai–400022.



Fig1: Inauguration of JOBFAIR 2016



Fig2: Students registering for the companies

The K. J. Somaiya Institute of Engineering and Information Technology (KJSIEIT), was established by the Somaiya Trust in the year 2001, at Ayurvihar campus, Sion. The institute was set up primarily in response to the need for imparting quality education in the modern field of Information Technology and allied branches of engineering and technology, a big leap to develop ourselves into a prosperous nation of the 21<sup>st</sup> century.

KJSIEIT organized a **“Mega JOB FAIR-2016”** under the banner of **“The Institution of Engineers (India) – IEI Students chapter”** in association with **“Institute Industry Interaction Cell”**, **“Training and Placement Cell”** and **ISTE Students chapter** on 17th September 2016, Saturday at Sion campus. This job fair was open for all the candidates throughout Mumbai.

A total count of 31 leading companies participated in the fair to recruit a mass number of job seekers.

Following are the list of companies participated:

SR. NO.	COMPANY NAME	PROFILE	EXPERIENCE	QUALIFICATION	PACKAGE
1	EUREKA FORBES	Css	0 -3 years	HSC	ASK HR
		Territory Executive	0-3 years	G/ PG	ASK HR
		Senior Territory Executive	2 years	G/PG	ASK HR
		Territory Manager	2 to 5 years	G/PG	ASK HR
		Territory Head	6 to7 years	G/PG	ASK HR
2	HOPE Consultancy Services	Banking	-	G/PG	ASK HR
		BackOffice	-	G/PG	ASK HR
		International & Domestic BPO	-	G/PG	ASK HR
		Marketing	-	G/PG	ASK HR
		Accounts	-	G/PG	ASK HR
		Promoters(For all BRANDS)	-	G/PG	ASK HR
		Mails & Retails	-	G/PG	ASK HR
3	QUICKWORK	Business Development Executive	-	G/PG	ASK HR
		Content Writer	-	G/PG	ASK HR
		Android Developers	-	G/PG	ASK HR
		Web developer	-	G/PG	ASK HR
		Digital Marketing	-	G/PG	ASK HR
		Event Executives	-	G/PG	ASK HR
		UX & UI	-	G/PG	ASK HR
		Sales & Marketing	-	G/PG	ASK HR
		Accounts	-	G/PG	ASK HR
		Back End Operations	-	G/PG	ASK HR
		Client Servicing	-	G/PG	ASK HR
		Customer Support	-	G/PG	ASK HR
		Finance Sales	-	G/PG	ASK HR
		Tele Callers	-	G/PG	ASK HR
		Retail Sales	-	G/PG	ASK HR
		Retail Management	-	G/PG	ASK HR
		Graphic Designers	-	G/PG	ASK HR
		Sales Engineer	-	G/PG	ASK HR
		Mechanical Maintenance Engineer	-	G/PG	ASK HR

4	CRYSTAL SOLUTIONS	Trainee tech Support Executive	-	G/PG	ASK HR
			-		ASK HR
5	JINDAL Power Control	Service Engineers	-	B.tech/ Diploma in Electrical	ASK HR
		Sales Engineers	-	B.tech/ Diploma in Electrical	ASK HR
6	GREENPEACE	Fundraiser	-	UG/G/PG	14.5k to 20k
7	DANI GROUP	Phone Banking	0-4years	Engineers/HSC/G	16.8K
		Customer Care in banks	0-4years	Engineers/HSC/G	16.8K
		Supervisor in Jet, Air India, Indigo	0-4years	MBA/Engineers/HS C/SSC	9K to 15K
		Teamleaders in Jet, Air India, Indigo	0-4years	MBA/Engineers/HS C/SSC	9K to 15K
		Customer care in Retail	0-4years	HSC & Above	10K onwards
		Sales Manager	0-4years	MBA/G/HSC	15K to 30K
8	FOCAL WORKS SOLUTIONS	Software Developers	Fresher	UG/G/PG	ASK HR
9	Hi2BUY.com	Software Developers	1 year & above	G/PG	ASK HR
		Digital Marketing	1 year & above	G/PG	ASK HR
10	NIIT Diginext	Software Associate in CAP GEMINI	-	BCA/BSC (COMPS/SCI/MAT HS/ETRX/PHY/ST ATS)	ASK HR
		Business Development Executive in NIIT LTD	-	G/PG	ASK HR
		Senior Bank Officer	-	G	ASK HR
11	Easy Learn Organiztion	Management	0 to 4 years	G/PG	ASK HR
12	IT Source Technology	Technical professional	0 to 4 years	UG/G/PG	ASK HR
13		Technical professional	0 to 4 years	UG/G/PG	ASK HR
14	Jambori Education	Management	0 to 4 years	G/PG	ASK HR
15	IDBI Federal	Management	0 to 4 years	UG/G/PG	ASK HR
		Technical professional	0 to 4 years	G/PG	ASK HR
		Banking	0 to 4 years	G/PG	ASK HR
16	Reliance Group	Sales	0 to 4 years	UG/G/PG	12K to 20K
17	EINZ	Telecallers(Female)	0 to 4 years	HSC to BCOM	8K to 15K
		Marketing Executives	0 to 4 years	HSC to BCOM	8K to 15K
18	ERP Associate Consultant	Team Consultant	0 to 4 years	G/PG in SCI/COMM	2.6L p.a. to 3.6L p.a.
19	The TIMES	Virtual Relationship	0 to 4 years	G	25K to 30K

	<b>GROUP (HDFC BANK)</b>	<b>Manager</b>			
<b>20</b>	<b>The TIMES GROUP (YES BANK)</b>	<b>Client Relationship Partner</b>	<b>0 to 4 years</b>	<b>G</b>	<b>20.8K</b>
		<b>Business Relationship Partner</b>	<b>0 to 4 years</b>	<b>G</b>	<b>20.8K</b>
<b>21</b>	<b>FASTRECK SOLUTIONS</b>	<b>HR Executive/ HR recruiter/ Senior HR recruiter</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>15K to 20K</b>
		<b>Receptionist</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>12K -18K</b>
		<b>Airport job as counter staff</b>	<b>0 to 4 years</b>	<b>HSC &amp; Above</b>	<b>9K to 15K</b>
		<b>Lead Generation Executive</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>15K-20K</b>
		<b>Front desk officer in Banking</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>12K to 15K</b>
		<b>Counter Staff</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>10K to 18K</b>
		<b>Security Guard &amp; Security Incharge</b>	<b>0 to 4 years</b>	<b>HSC &amp; Above</b>	<b>10.5K to 25K</b>
		<b>Sales Executive</b>	<b>0 to 4 years</b>	<b>HSC/G</b>	<b>10K to 18K</b>
		<b>Relationship officer BANKING SALES EXECUTIVE</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>10K to 18K</b>
		<b>Customer Care Executive</b>	<b>0 to 4 years</b>	<b>HSC/G/MBA</b>	<b>10K</b>
		<b>Banking back office on bank payroll</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>12K to 20K</b>
		<b>Relationship Manager with Banking Sector</b>	<b>0 to 4 years</b>	<b>G/MBA</b>	<b>15K to 20K</b>
		<b>Group Loan Executive</b>	<b>0 to 4 years</b>	<b>HSC &amp; Above</b>	<b>8K to 10K</b>
		<b>Remainder Back Office Executive</b>	<b>0 to 4 years</b>	<b>HSC &amp; Above</b>	<b>10.5K to 15K</b>
		<b>Loan Executive</b>	<b>0 to 4 years</b>	<b>HSC &amp; Above</b>	<b>10.5K to 15K</b>
<b>22</b>	<b>Bajaj Finance</b>	<b>Business Development Executive</b>	<b>0-4 Years</b>	<b>G/PG</b>	<b>11K to 16K</b>
		<b>Sales/Marketing Exe</b>	<b>0-4 Years</b>	<b>G/PG</b>	<b>11K to 16K</b>
		<b>Operations Exe</b>	<b>0-2 years</b>	<b>G/PG</b>	<b>11K to 16K</b>
<b>23</b>	<b>24 FRAMES Digital</b>	<b>Streaming Engineer</b>	<b>0-4 years</b>	<b>BE- EXTC</b>	<b>ASK HR</b>
		<b>Technician</b>	<b>0- 4 years</b>	<b>DIPLOMA</b>	<b>ASK HR</b>
<b>24</b>	<b>Value Consultancy</b>	<b>SAP Trainee</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>
		<b>HR</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>
		<b>Digital Marketing</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>
		<b>Java Developer</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>
		<b>.NET</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>
		<b>Marketing</b>	<b>0- 4 years</b>	<b>G/PG</b>	<b>ASK HR</b>

25	New Age	Technical Sales Engineers	0- 4 years	G/PG	ASK HR
		Telecommunication Sales Co-ordinators	0- 4 years		ASK HR
		Administrators(B/O)	0- 4 years		ASK HR
26	Sutra HR	Recruiter (IT/Non IT)	0- 4 years	G/PG	ASK HR
		Customer Service Executive	0- 4 years		ASK HR
		Tele Sales Executive	0- 4 years		ASK HR
		Sales Executive	0- 4 years	G/PG	ASK HR
		Call Center Executive	0- 4 years		ASK HR
		Business Development Executive	0- 4 years		ASK HR
27	Radford	Marketing	0- 4 years	UG/G	ASK HR
28	3HD	Depends on Interests and Skills	0- 4 years	BMM/BMS/BCOM /BSC/BE	ASK HR
29	APPLE International	Executive telecallers	0-4 years	SSC/HSC/G	8K to 17K
		Business Development Executive	0-4 years	SSC/HSC/G	8K to 17K
		Field Executive	0-4 years	SSC/HSC/G	8K to 17K
		Back Office	0-4 years	SSC/HSC/G	8K to 17K
		Collection Executive	0-4 years	SSC/HSC/G	8K to 17K
30	BAJAJ LIFE Insurance Assoc.	Field Executive	0-4 years	UG/G	7K to 16K
		Customer Relationship Manager	0-4 years	UG/G	7K to 16K
		Administrators	0-4 years	UG/G	7K to 16K
		Business Development Officer	0-4 years	UG/G	7K to 16K
		Office assitant	0-4 years	UG/G	7K to 16K
31	Lemion IT Solutions	Business Analyst	0-4 years	UG/G/PG	ASK HR
		Sales lead	0-4 years	UG/G/PG	ASK HR
		Technology Lead	0-4 years	UG/G/PG	ASK HR
		Content Developer	0-4 years	UG/G/PG	ASK HR
		Office Executive	0-4 years	UG/G/PG	ASK HR

## LIST OF TECHNICAL COMPANIES:

1. Lemion IT Solutions
2. New Age
3. Value Consultancy
4. 24 FRAMES Digital
5. IT Source Technology
6. Seed INFOTECH
7. NIIT|Diginext
8. Hi2BUY.com
9. FOCAL WORKS SOLUTIONS
10. JINDAL Power Control
11. QUICKWORK

KJSIEIT has taken a great initiative at engineering level by providing a platform for the students of different colleges in Mumbai Zone to get a chance to know the requirements of industries and show their skills. A good effort is made by the college to fill the gap between industrial demand and student's skills.



Fig3: Inauguration and speech by Principal sir

“JOB FAIR” started with inauguration at 9:00 am Followed by a motivative speech by Dr. Suresh Ukarande, Principal KJSIEIT.

Soon after this, Registration of the participating candidates started and fair was managed by KJSIEIT team. Dr. Milind Nemade (HOD ETRX), Prof. Martand Jha (Adviser), Prof. Sandhya Kadam (Hospitality co-ordinator), Prof. Harsh Bhore (Discipline Co-Ordinator), Prof. Sandhya Kadam (looked upon inauguration).

Student’s co-ordinators Vinayak Tumma (IEI-Chairperson), Kalpita Nimje (IEI-Vice Chairperson) played a vital role in organizing and managing the entire event. Different companies were assigned different classrooms and labs as per their requirements. Participating candidates were provided with the list of companies and the classrooms allotted to the respective companies.



Fig4: Interviews being conducted

Aptitude test was conducted by some companies while few companies directly interviewed candidates. More than 700 Candidates from all over Mumbai participated in the fair.

Record:

SR NO.	Description	Count
1.	No. of HR	79
2.	No. of Volunteers	167
3.	No. of Students registered	706
4.	No. of Students shortlisted	248
5.	No. of Companies	31



Fig5: Participants in the interview

At around 6:00pm the event succesfully ended with the guidance of the above mentioned Proffessors and the entire IEI team. The entire IEI team managed the event properly. Later feedbacks from various companies were received wherein they appreciated the management of the event.

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Dean IIIC